



- Integrated Comfort Systems; Building Automation Systems (BAS) & DDC Controls for all size buildings and building complexes
- Complete line of building automation solutions for large and small facilities
- System integration - HVAC, fire/life/safety and security
- Energy conservation solutions - IAQ, LEED, demand side management
- Web based/networked systems



Training

- Providing customers and their teams with the opportunity to get hands-on exposure to the latest innovations in equipment and control systems, equipment operation, maintenance procedures, and CFC certification training
- Training offered at Seiberlich Trane's *Training Center*, as well as customer locations



**Parts, Supplies,
& Rental HVAC**

- Complete line of HVAC products including Trane OEM, Alco, Browning, Dynamic Filters, Emerson, Fluke, Honeywell, Klein Tools, White Rodgers, safety equipment, and more
 - Spot Coolers and rentals
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Building Services

- OEM warranty service and support
- Performance based HVAC systems maintenance programs

Performance Contracting

- PACT – “Performance Agreement for Comfort from Trane”
- Guaranteed performance based contracting
- Comprehensive contracting solutions with a focus on “Total Cost of Ownership”, best value, and energy conservation

Equipment & Systems

- Complete line of light commercial, commercial, and industrial HVAC products & systems
 - Energy analysis, HVAC training programs, and systems application expertise
 - Rental HVAC and contingency/emergency planning
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Energy Recovery Ventilators and Custom Heating and Cooling Units



Complete factory engineered and installed chiller plants with guaranteed efficiency



Vertical indoor unit ventilators / air handlers for classrooms



High-Efficiency Water Heaters, Boilers, and Pool Heaters



Packaged industrial chillers with on-board pump/tank stations; Integrated free cooling operation; Plate & frame water-to-water cooling systems, pump/tank stations, evaporative cooling towers, and closed loop dry-coolers



Chilled Water Air Conditioning Systems, Heat Pump Chillers, Ductless and Ducted Fan Coils



High-efficiency, inverter-style ductless split systems



Air Quality Solutions; Electrostatic Air Cleaners for high efficiency filtration with low airside pressure drop



Adapter curb and energy recovery equipment



Adapter curb and energy recovery equipment



Packaged pumping systems for variable and constant speed pumping; Systems include sensing devices and sequencing controls for chilled water, hot water, and cooling tower systems



Protective coating for coils and equipment in an outdoor or corrosive environment



Protective coating for coils and equipment in an outdoor or corrosive environment



Automatic flow control valves, water source heat pump hose kits, coil piping packages, manual balancing valves, and condensate hose kits



Ice storage system for peak power demand shifting



Vertical hi-rise fan coils



EMI Vertical Packaged Terminal Air Conditioners & Heat Pumps



Delivers a contractible, best market price, every time, by using a proven strategic sourcing process coupled with state-of-the-art online negotiation/auction technology